

TOILETRIES & COSMETICS INDUSTRY GUIDE

Updated 30 January 2012



Directories

The CAM Directory: Product Guide for CAM Practitioners 2011 The Essential guide for the CAM Industry 2011 (Target Publishing Ltd)
[(B) DIR 615.5 BUS]

Contains a guide to complementary health in the UK with listings of companies, products and services, trade names and other useful addresses.

Esprit, the Beauty Industry Directory for Great Britain and Ireland 2011 (Sandron Publishing, 2011)
[(B) DIR 380.1456685 BUS]

A guide to the UK and Irish personal care industry with listings of suppliers, products, manufacturers, brands and trade names, associations and related service providers to the industry.

The Natural Trade Directory 2010 (Target Publishing Limited) [(B) DIR 641.30202541BUS]

Buyers guide for the natural and organic trade industry with listings of companies, products and services, trade names and other useful addresses; also includes product information for body, hair and skin care.

Time Out London: London Shops and Services (Time Out Guides Ltd 2009) [(B) DIR 381.1025421 BUS] The directory contains information on health and beauty shops, beauty salons and spas, specialists, clinics and hairdressers. Also provides useful websites and addresses.

Professional Beauty Buyers Guide 2009 (Boundary I-Media Ltd) [(B) DIR 646.72 BUS]

Contains industry review and market information, buyer's guide to products & services, and a company index.

Hair Directory (HJ, 2008) [(B) DIR 338.7616472402541 BUS]

Annual guide of companies, brands and the products that are used in daily in salons.

Professional Beauty Directory (Professional Beauty 2007) [(B) DIR 646.72 BUS]
Guide to the UK and Irish personal care industry with listings of suppliers, products, manufacturers brands and trade names. Also includes associations and related service providers to the industry

Fashion Monitor 2007 (The Profile Group) April 2007 [(B) DIR 338.47391 BUS]
Contains fashion and beauty industry news, consultancy, in-house PR contacts for fashion and beauty brands, fashion stylists and make-up artists. UK & Overseas media contacts, UK press contacts; UK & Overseas fashion events are also included.

World Cosmetics and Toiletries Marketing Directory 2007-2008 [5th edition] Euromonitor
[(B) DIR 338.47646720688 BUS] (Available via online database Onsite)
Comprehensive industry guide to cosmetics and toiletries manufacturers worldwide. Entries cover marketing and financial information as well as contact details.

Cosmetics International: Worldwide Directory 2007/8 (Communications International Group 2007)
[(B) DIR Business 338.76685025 BUS]
Guide to manufacturers, brands, distributors, raw materials and other companies in the global cosmetics industry.

The New UKBL: black business & consumer publication 2005 (The New UKBL Ltd 6th Edition)
[(B) DIR 338.708996042 BUS]
Classified directory of black business and consumer information includes hair and beauty.

Hair & Beauty Directory 2006 (Reed Business Information Ltd) [(B) DIR 646.727294105 BUS]
Contains listings for hair and beauty companies, products, brands, wholesalers and associations.

Business Advice Sources.

Hairdressing Salon BOP 032 (COBRA April 2011) [Available on Electronic Resource Onsite]
Provides information on Qualifications, skills, Key Market issues, Trading issues and Legislation.

Barber/Male Grooming Salon BOP 189 (COBRA May 2011) [Available on Electronic Resource Onsite]
Provides information on Key Market issues, Legislation, Trading issues and qualifications and skills.

UV Tanning Salon BOP 127 (COBRA May 2011) [Available on Electronic Resource Onsite]
Provides information on Key Market issues, Legislation, Trading issues and Qualifications and skills.

Organic Cosmetics Retailer MBP 296 (COBRA March 2011) [Available on Electronic Resource Onsite]
Provides information on key market issues, also looks at the business idea and outlines other sources of information.

Beauty Salon BOP 519 (COBRA February 2011) [Available on Electronic Resource Onsite]
Provides information on Qualification and skills, Key Market issues, Legislation, Trading issues and other regulatory issues.

A Legal Guide for Hair and Beauty Business BIF 439 (COBRA July 2011) [Available on Electronic Resource Onsite]
Provides information on the hair and beauty activities which are affected by legislation such as Beauty Therapists, Make-up artists, Hairdressers, Manicurists and Nail Technicians, Tanning salons, Piercing services and Electrolysis. Also covers Health and Safety Regulations.

Sugaring and Waxing Specialist MBP 146 (COBRA July 2011) [Available on Electronic Resource Onsite]

Covers information on the business idea, trading issues and also provides other sources for further information.

Mobile Beauty Therapist BOP 029 (COBRA February 2011) [Available on Electronic Resource Onsite]

Provides information on the necessary qualifications, key market issues and trends, legislation and sources of further information.

Make-up Artist BOP 374 (COBRA February 2011) [Available on Electronic Resource Onsite]

Provides information on the necessary qualifications, key market issues and trends, legislation and sources of further information.

Nail Salon BOP 175 (COBRA June 2011) [Available on Electronic Resource Onsite]

Provides information on the necessary qualifications, key market issues and trends, legislation and sources of further information.

Nail Technician BOP 128 (COBRA May 2011) [Available on Electronic Resource Onsite]

Provides information on the necessary qualifications, key market issues and trends, legislation and sources of further information.

Cosmetics and Toiletries Retailer BOP 384 (COBRA September 2010) [Available on Electronic Resource Onsite]

Provides information the necessary qualifications and skills required, key market issues, trading issues and legislation.

Organic Beauty Salon MBP 194 COBRA (December 2011) [Available on Electronic Resource Onsite]

Provides information on the necessary qualifications, supplies further fact sheets and offers further sources of research.

African-Caribbean Hairdresser BOP 500 (COBRA September 2011) [Available on Electronic Resource Onsite]

Provides information on qualifications and skills, key Market issues, trading issues, legislation and supplies sources for further information.

Hair Extension Specialist MBP 126 (COBRA October 2009) [Available on Electronic Resource Onsite]

Provides information on the business idea, market issues, trade issues and supplies sources for further information.

Cosmetic Products (Safety) Regulations 2008 LEG 516 (COBRA November 2008) [Available on Electronic Resource Onsite]

Covers information on Implantation on EC Directives relating to testing of cosmetic products on animals, prohibits certain classified substances in cosmetics and requirements to the labelling of products and safety assessments.

Handmade Cosmetics Maker BOP 570 (COBRA November 2011) [Available on Electronic Resource Onsite] Provides information on key market issues, also looks at trading issues.

Perfumer MBP 171 (COBRA December 2008) [Available on Electronic Resource Onsite]

Provides information on the business idea, supplies other sources of information and related fact sheets.

British Association of Beauty Therapy and Cosmetology (COBRA SOU 037) January 2007 [Available on Electronic Resource Onsite]

The British Association of Beauty Therapy and Cosmetology (BABTAC) is the trade association for practising professional beauty therapists.

Market Research & Statistics

Hair and Beauty SYN 073 (COBRA February 2011) [Available on Electronic Resource Onsite]

Provides market summary, trends and influences and market segmentation; also UK government and EU initiatives and regulations.

Cosmetics & Fragrances [Market Report Plus] 2011 (Key Note 2011 24 Edition) [A-Z sequence by title] [Also available on Electronic Resource Onsite]

Covers market size, industry background, SWOT analysis, buying behaviour, Competitor analysis and forecasts.

Beauty and Personal Care in the United Kingdom 2011 (Euromonitor International: Industry Overview June 2011) [Available on Electronic Resource Onsite]

Provides information on the key trends and developments and also supplies market data; forecasts, sales, brand and company shares.

Hair Care in the United Kingdom 2011 (Euromonitor International: Category Briefing June 2011) [Available on Electronic Resource Onsite]

Provides information on trends, competitive Landscape and prospects; also provides a breakdown of Category data.

Colour Cosmetics in the United Kingdom 2011 (Euromonitor International: Category Briefing June 2011) [Available on Electronic Resource Onsite]

Provides information on the competitive landscape, trends, category data, company shares, brand shares and forecasts of sales for the UK colour cosmetics market.

Fragrances in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]

Provides information on the competitive landscape, trends, category data, company shares, brand shares and forecasts of sales for the UK fragrance market.

Deodorants in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource. Onsite]

Provides information on the competitive landscape, trends, category data, company shares, brand shares and forecasts of sales for the UK deodorant market.

Skin Care - United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]

Contains information on the United Kingdom Skin Care market: trends, competition, company shares, brand shares and sales forecasts.

Bath and Shower in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]

Contains information on trends, the competitive landscape and provides details of sales of by category, brand share and forecasts bath and shower products.

Oral Care in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]

Contains information on trends, Prospects, competitive landscape; includes sales of oral care products by brand and company shares and provides sales forecasts.

Depilatories in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]
Contains information on sales forecasts, competitive landscape, prospects and sales by brand share and company share.

Men's Grooming in the United Kingdom 2011 (Euromonitor International: Category Briefing. June 2011) [Available on Electronic Resource Onsite]
Provides information on the competitive landscape, trends, category data, company shares, brand shares and forecasts of sales for the UK Men's grooming market.

Consumer Satisfaction Index 2011: Sector Report: UK Personal Care (Verdict March 2011) [Available on Electronic Resource Onsite]
Provides summary of findings, synopsis and comparatives and rankings.

How Britain Shops: Personal Care 2011 (Verdict March 2011) [Available on Electronic Resource Onsite]
The report analyses the Market for Personal Care Appliances.

Toiletries [Market Report Plus] 2011 (Keynote 24th Edition July) [A-Z sequence by title] [Also available on Electronic Resource Onsite]
The report contains information on market size, industry background, SWOT, brand strategy, and buying behaviour, competitor analysis and forecasts.

UK Health & Beauty Retailers 2011 (Verdict Sep 2011) [Available on Electronic Resource Onsite]
The report contains detailed analysis of the health and beauty sector, trends, dynamics and outlook. Also contains profiles of leading operators.

The 2011-2016 World Outlook for Cosmetics & Toiletries (EBSCO) (2011 Icon Group International Inc) [Available on Electronic Resource Onsite]
Industry Overview covers Economic forecasting, market potential, supply and demand, financial performance and earnings forecast.

The 2011 -2016 World Outlook for Ethnic Hair Care Products (EBSCO) (ICON Group International Inc, 2011) [Available on Electronic Resource Onsite]
Covers information on the hair care industry from more than 200 Countries.

Toiletries and cosmetics industries 2010- Business Ratio report: (Keynote 2010 33rd Edition) [A-Z sequence by title] Contains background information on the industry as well as company profiles and performance league tables.

Female Beauty and Personal Care Consumer (The) [Special Report] (Mintel 2010 August) [A-Z sequence by title]
Includes information on Issues affecting the Market, Target Groups and Future Opportunities, also provides insight into Female Appearance concerns, credibility of product claims among women, attitudes towards buying products and use of beauty, health and well-being treatments among women.

Retail Futures: UK Health & Beauty Q1 2010 (Verdict February 2010) [Available on Electronic Resource Onsite]
Provides information on economic synopsis, retail synopsis, expenditure analysis, includes forecast, category and total sector growth trends.

Retail Futures: UK Health & Beauty Annual Forecasts 2014 (Verdict July 2010) [Available on Electronic Resource Onsite]
Covers: hot topics, channels of distribution, executive summary, specialist forecasts, expenditure and category forecasts.

Health & Beauty Retail in Europe: Market Size, Retailer Strategies and Competitor Performance. (Verdict June 2010) [Available on Electronic Resource Onsite]
Provides information on the health and beauty market in Europe.

The 2009 Report on Ethnic Hair Care Products: World Market Segmentation by City (Icon Group International Inc 2009) (EBSCO) [Available on Electronic Resource Onsite]
Covers hair care products industry, market segmentation, economic forecasting, corporate profits and earnings forecasting.

The Toiletries & Cosmetic Industry 2009 - Financial Survey Report: (Key Note 40th Edition [A-Z sequence by title]
Information on quoted and unquoted companies, indexes geographically, alphabetically and by industry.

Women's Reactions to the Recession - Beauty and Personal Care [Special Report] 2009 (Mintel June 2009) [A-Z sequence by title]
Report contains information on cosmetics and toiletries, perfumes, hair care, demographics, skin care and buying behaviour.

The UK Market for Natural Personal Care products 2009 (Organic Monitor) [(B) MKT 338.476467 BUS]
The report contains information on cosmetics and toiletries, hair and skincare, demographics and statistics.

Strategic Insights: The Potential of Fairtrade Cosmetics & Ingredients (Organic Monitor) [(B) MKT 338.4764672 BUS]
Covers fair-trade standards, cosmetic ingredients, fair trade cosmetic products and consumer behaviour.

Ethical and Green Consumers [Special Report] 2009 (Mintel International Group) (September 2009) [A-Z sequence by title]
Report contains strategic overview, information on the cosmetic market, market forecasts, the Green consumer and general consumer issues.

Cosmetics and Toiletries Manufacture Worldwide 2008 (Wilmington Business Information 2008) [(B) MKT 338.476685 BUS]
Contains information on the cosmetic ingredient market, current status and future trends. Also includes advertiser's index and directory.

Men's Toiletries & Fragrances 2008 - Market Assessment (Key Note 5th edition 2008) [A-Z sequence by title]
Provides strategic overview, market size, segmentation, PEST, company profiles and forecast.

Ethnic Cosmetics and Toiletries – Market Intelligence (Mintel October 2007) [A-Z sequence by title]
Covers issues in the market, market size and forecast, segment performance, companies and products, consumer purchase and brand communication and promotion.

What Will Win the Hearts of the Cosmetic and Toiletries Consumer? [Special report] (Mintel 2007 December) [A-Z sequence by title]

Also available on Mintel Electronic Resource.] Report contains information on consumers, buying behaviour demographics, statistics and customer loyalty.

Trade Magazines & Newsletters

DCI Drug & Cosmetic Industry (Drug Makers Inc) [(P) LW 699 -E (2) Science 3]

The journal covers Ethnic, and Green Cosmetics: also includes a Directory of Products and Suppliers 1984 –

Black beauty & hair professional (Hawker Consumer Public) [Humanities ZK.9.b.8608]

[Must be ordered from Explore the British Library.] Magazine for owners of Beauty Salons, Hairdressers & Cosmetics Shops for Black people. Includes Hair & Beauty Products, Salon Profiles & Interiors, and Company News. 1995 -

Cosmetics & Toiletries (Allured Publishing, monthly) [(P) LX 50 - E (2) Science 3]

Includes directories of suppliers and consultants and covers processing, regulation technical advances, international industry news, events, ingredients and chemicals. Includes website index and new products, etc. 1984 -

www.thecosmeticsite.com

Cosmetics International: Cosmetic Product Report (Communications International Group, Monthly) [(P) LY 00 - E (17) Science 3]

Contains new product reviews, perfume, fragrances, male grooming, skincare, cleansing products, make-up and hair colorants, lipsticks, shampoo and beauty products, etc. Last 2 years.

www.cosmeticsint.co.uk

Esprit (Sandron Publishing, monthly) [(P) LX 50 -E (14) Science 3]

Offers company and products news, brand updates, sponsorship deals, marketing campaigns and awards information. Covers cosmetics, perfumery, skincare, make up, lipstick and sun tan lotions, etc.

www.esprit-magazine.co.uk

European Cosmetic Markets (Quest Magazines & Events) (Quest is part of Wilmington

Media also known as ECM. [(P) LX 553 -E (2) Science 3]

Contains market surveys, new product reports for Europe and World as well as regional profiles. Includes Sun Care and Ethnic cosmetics. Last 4 years.

Soap, Perfumery and Cosmetics (Wilmington Publishing, Monthly [(P) LX 50-E (8) Science 3]

Contains research information on manufacturing techniques, ingredient development, oils, Fats, aerosols and deodorants, and ethical and environmental issues. Includes a supplier and Manufacturers Directory. 1984 -

ShopTalk International (Hawker Consumer Publications Ltd) (Summer 2010)

[(P) 381.4564672089 –E BUS]

Business magazine for the ethnic hair and beauty trade.

European Health & beauty Decisions (The European Group) [(P) LX 553 – E (4) Science 3]

Covers launches, market reviews and overviews, developments in the toiletries, cosmetics and consumer healthcare industry, brand and company profiles.

Internet Sources

CTPA

The Cosmetic Toiletry and Perfumery Association (CTPA) is an association of manufacturers of cosmetic, toiletry and perfumery products from the UK industry. The website contains information on the sourcing of ingredients, manufacturing and packaging, labelling and distribution, legislation, markets and a member's directory. The CTPA also provides members with comprehensive scientific and technical advice.

<http://www.ctpa.org.uk/home.asp>

Cosmetics Business

Information on Soap, perfumery and cosmetics; Includes information on European and Worldwide cosmetics, raw materials, cosmetic packaging, toiletry and cosmetic market research, suppliers, news and events.

<http://www.cosmeticsbusiness.com>

The European Cosmetic Association

Contains a member's directory, EU legislation requirements, and alternatives to animal testing, testing practices and details of publications available.

<http://www.colipa.com/>

The International Federation of Societies of Cosmetic Chemists

Includes useful information on cosmetic science and technology, world legislation, member's directory, publications, news, and links.

www.kosmet.com

Cosmeticinfo

Contains information on cosmetics, perfumery and the personal care industry. Also provides a directory of raw materials.

<http://www.cosmeticinfo.org/>

Thecosmeticsite

Comprehensive website with information on cosmetics and toiletry formulation, packaging suppliers, legal/regulatory requirements, manufacturing directory, testing information, new ingredients, breaking news and marketing and publications, etc.

www.thecosmeticsite.com

Fragrance Foundation

Established in 1949 affiliated with Elizabeth Arden, Coty, Guerlain, Helena Rubenstein, Chanel and Parfums Weil. Website contains online reference guide to over a thousand fragrances, search by fragrance name/company name. Provides information on awards, events, features on fragrance manufacturers, certification and publications.

www.fragrance.org

Esprit

Website covers the UK and Southern Ireland and provides features and advertising, market information, news, directory and links.

www.esprit-magazine.co.uk/

Professional Beauty

Trade magazine for beauty parlours and salons. Contains information on treatments, tanning, hair dressing, equipment, nails and cosmetics. Includes new product reviews, new salon reviews, company news and job adverts, buyers guide and information on events and conferences.

www.professionalbeauty.co.uk

BellaOnline

BellaOnline – ‘the voice of women’ website provides insight into a variety of areas which includes beauty and self. Also contains information which provides tips and advice for the ethnic market.

<http://www.bellaonline.com/subjects/2632.asp>

Habia

Habia is the government appointed standards setting body for hair, beauty, nails, spa therapy, barbering and African type hair. Habia creates the standards that form the basis of all qualifications. Also includes information on news, events, training and skills.

<http://www.habia.org/index.php?page=340,357,340,1>

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the Enquiry Desk or check the Explore the British Library.



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